



P3 Cost Analysts

## CASE STUDY MICRO BREWERY



### THE COMPANY

A small brewery in North Carolina contacted P3 Cost Analysts to assist in managing their waste cost.

### THE CHALLENGE

The client is an entrepreneur focused on the growth of their brewery. They are extremely concerned about costs, but they do not have the time or expertise to verify their utility, telecom, and waste bills.

How can they focus on operating and growing a successful business while concurrently watching every vendor invoice for accuracy and efficiency? The cost of having an expert in every expense category on staff is just not realistic.



### P3 COST ANALYST APPROACH

Our approach is the same with every client and directly in line with the goals of our clients. To provide them a risk-free audit of their expenses by an expert team of analysts, to ensure that their money was spent accurately and efficiently. This allows them focus on what they're good at, their business.

For this client, our team of analysts reviewed their utility, waste, and telecom invoices. We identified multiple refundable errors. We also identified cost reduction opportunities in their electric, waste, natural gas, and water for their brewing process. Additionally due to our industry knowledge, we were able to negotiate their telecom contract to competitive market pricing.

For waste audits, we also provide our clients with ongoing service support. Service support includes access to our 1-800 number where your on-site staff can reach our operations team to help with any of a myriad vendor issues they encounter. We pride ourselves on a relational versus transactional approach.

### CLIENT BENEFIT

We were able to reduce this client's utility, telecom, and waste expenses by over 25%. They are now able to use this money to assist in their plans to grow their business.

We've assisted in resolving vendor issues allowing their staff to focus on their business and their customers.

**25% REDUCTION**  
Waste, Telecom and Utility Expenses

#### P3 COST ANALYSTS OFFICES

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