



P3 Cost Analysts

## CASE STUDY

LARGE  
MANUFACTURER



### THE CLIENT

A large manufacturing company contacted P3 Cost Analysts to assist in managing their waste telecom and utility expenses.

### THE CHALLENGE

The client is a large manufacturer with significant utility expenses totaling over \$5,000,000 per year.

Given the complex nature of these expense categories, the client recognized the need to have them reviewed by third-party experts. The cost of having an in-house expert in every expense category on staff was not realistic.

### P3 COST ANALYST APPROACH

Our approach is the same with every client and is directly in line with the goals of our clients. We provide them with a risk-free audit of their expenses by an expert team of analysts to ensure that their money was spent accurately and efficiently. This allows them to focus on their core competencies.

For this client, our team of analysts reviewed their utility expenses. We ran a deep analysis of their tariffs and usage and analyzed their invoices for errors and overcharges. Their water and natural gas charges were deemed accurate and cost effective after our initial analysis. We did identify significant errors and overcharges on their electric expenses, however. These included stuck meters, incorrect fees, and misapplied taxes.

### CLIENT BENEFIT

After identifying errors, we were able to generate a \$220,000 refund check for this client.

In addition to the refunds generated, we also generated over \$360,000 in additional savings over the term of the engagement.

Furthermore, our team monitored these expenses each month to ensure these invoices remained accurate and cost efficient, fixing billing errors that occurred throughout the duration of the engagement.



**\$580,000**

Total Utility Savings