

THE CLIENT

A medium-sized school district contacted P3 Cost Analysts to assist in managing their waste, telecom and utility expenses.

THE CHALLENGE

The client has significant expenses in utility, telecom, and waste and recycling. They recognized the need for third-party category experts to verify these expenses, generate refunds, and reduce overcharges.

The client also sought to improve cash flow and reinvest any savings back into their dayto-day operations.



P3 COST ANALYST APPROACH

Our approach is the same with every client and is directly in line with the goals of our clients. We provide a risk-free audit of their expenses by an expert team of analysts to ensure that their money was spent accurately and efficiently. This allows them to focus on what they're good at—in this case, operating a complex school system.

For this client, our team of analysts reviewed the waste, telecom, and utility invoices and contracts for each location. We renegotiated agreements, right-sized containers based on a statistical analysis, and introduced a number of new programs not only to make them greener but also to put more money back to their bottomline. During our audit, we also found over \$200,000 in refunds on the telecom and utility expenses. These complex errors were hidden in our client's invoices. After our analysts identified them, we worked tirelessly behind the scenes with the vendor to get them corrected. This ultimately resulted in refund checks being delivered to our client

CLIENT BENEFIT

We have saved this client over \$300,000 to date. We've assisted in resolving hundreds of vendor issues, allowing their staff to focus on serving their faculty and students

\$300,000

Waste, Telecom and Utility Savings