



P3 Cost Analysts

## CASE STUDY

MUNICIPAL  
GOVERNMENT



### THE COMPANY

A small municipality located in North Carolina contacted P3 Cost Analysts to assist in managing their utility costs.

### THE CHALLENGE

The city's utility and telecom accounts have been in service for over 50 years. They simply do not have the expertise or time to verify several hundred accounts each month.

How can they focus on accounts that were established decades ago while currently watching every vendor invoice for accuracy and efficiency? The cost of having an expert in every expense category on staff is just not realistic.



### P3 COST ANALYST APPROACH

Our approach is the same with every client and directly in line with the goals of our clients. To provide them a risk-free audit of their expenses by an expert team of analysts, to ensure that their money was spent accurately and efficiently. This allows them focus on what they're good at, operating and serving the citizens of their municipality.

For this client, our team of analysts reviewed their utility and telecom invoices. We identified errors that went back over 10 years on their telecom accounts. We obtained credits from the vendor back to the point of the error. We also identified cost reduction opportunities in their electric due to the accounts still being billed based on tariffs and contracts that were decades old. Due to our industry knowledge, we were additionally able to negotiate their telecom contract to a preferred pricing plan.

### CLIENT BENEFIT

We were able to identify billing issues that were decades old, saving the client more than \$75,000 during the course of our engagement.

We've assisted in resolving vendor issues allowing their staff to focus on municipal operations and better serving citizens of the community.

Is your time and money being well spent? Call us and find out today.

**\$75,000**

Waste, Telecom and Utility Savings