



P3 Cost Analysts

## CASE STUDY

### SMALL NURSING HOME GROUP



## THE CLIENT

A small nursing home group contacted P3 Cost Analysts to assist in managing their waste, telecom, and utility expenses.

## THE CHALLENGE

While the client only had a small geographic footprint, given the high-volume nature of nursing homes, utility, telecom, and waste expenses were still significant.

Given the complex nature of these expense categories, the client recognized the need to have them reviewed by third-party experts. The client suspected there were errors and overcharges but needed to focus on the core competencies of their business.



## P3 COST ANALYST APPROACH

Our approach is the same with every client and is directly in line with our client's goals. We provide a risk-free audit of their expenses by an expert team of analysts to ensure that their money was spent accurately and efficiently. This allows them to focus on what they're good at—operating and serving the residents at their facilities.

For this client, our team of analysts reviewed the telecom, waste, and utility invoices, customer service records, and contracts for every vendor. After a thorough analysis and cross referencing with our other clients in our database, we uncovered substantial overcharges in all three categories.

## CLIENT BENEFIT

We secured over \$40,000 in annual savings for this client. In addition to verifying the accuracy and efficiency of their historical expenses, our clients also receive the peace of mind of knowing their invoices are being monitored every month by a team of experts.

We find that many of the errors and overcharges discovered during our audit process can reappear in future months without proper monitoring. We make sure our clients continue to see those savings for years to come.

**\$40,000**

Annual Waste, Telecom and Utility Savings