



P3 Cost Analysts

CASE STUDY

MULTI-LOCATION RETAIL CHAIN



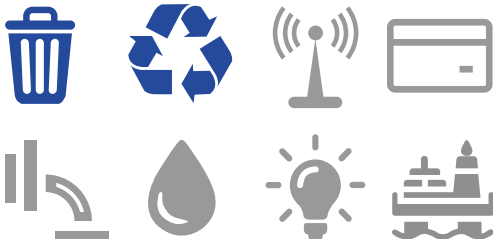
THE COMPANY

A large multi-store (100+) retail chain with locations in 17 states from TX to MA, contacted P3 Cost Analysts to assist in managing their waste cost.

THE CHALLENGE

The company has extensive operations covering over a third of the U.S. They've been in business for over 100 years providing customers expert advice and quality service. **Needless to say their area of expertise is not in the waste industry. Why should it be? They have enough to manage on a daily basis.**

How can this client efficiently and accurately verify expenses from hundreds of different vendors every single month? How can they find the time to compare every line item on an invoice against the contract to make sure it's right? Hiring a full-time expert in every expense category is inefficient and cost prohibitive.



P3 COST ANALYST APPROACH

Our approach is the same with every client and directly in line with the goals of our clients. To provide them a risk-free audit of their expenses by an expert team of analysts, to ensure that their money was spent accurately and efficiently. This allows them focus on what they're good at, their business.

Our dedicated team of Waste Analysts reviewed the invoices and contracts for every location. We analyzed the specific waste streams for each of the client's concepts to provide a detailed recommendation tailored specifically to their needs. We presented our savings recommendations as well as ideas to make their waste streams more efficient. We then negotiated new agreements on their behalf and implemented the savings.

In addition to the financial savings, we also provide our waste audit clients with ongoing service support. Service support includes access to our 800 number where your on-site staff can reach our operations team to help with any of a myriad vendor issues they encounter. We pride ourselves on a relational versus transactional approach.

CLIENT BENEFIT

Over the last 4+ years, we have generated waste savings of almost \$800,000 for this client. In that same time period we've also fielded over 3,200 service related communications between the client and its waste vendors.

\$200,000+
Annual Waste & Recycling Savings