



P3 Cost Analysts

CASE STUDY

PRIVATE UNIVERSITY



THE CLIENT

A private university contacted P3 Cost Analysts to assist in managing their telecom and utility expenses.

THE CHALLENGE

The client wanted third-party experts to review their utility and telecom expenses to uncover savings opportunities. Their total expenditure on these categories was approximately \$2,000,000 per year.

While the client had significant staff on hand, they recognized the need to focus on their core competencies and have experts review these categories.

P3 COST ANALYST APPROACH

Our approach is the same with every client and is directly in line with the goals of our clients. We provide them with a risk-free audit of their expenses by an expert team of analysts to ensure that their money was spent accurately and efficiently. This allows our clients to focus on their core competencies.

For this client, our team of analysts reviewed their utility and telecom invoices. We were able to significantly reduce the kWh costs for this client and found several fees that were incorrectly applied to their electric accounts. After running their telecom expenses through our proprietary database of vendor pricing, we were also able to significantly reduce those expenses.

CLIENT BENEFIT

We were able to save this client over \$300,000 on their electric expenses and \$92,000 on their telecom expenses over the client engagement.

Furthermore, our team monitored these expenses each month to ensure these invoices remained accurate and cost efficient, fixing billing errors that occurred throughout the duration of the engagement.



\$392,000

Total Telecom and Utility Savings