

CASE STUDY

Large Manufacturer

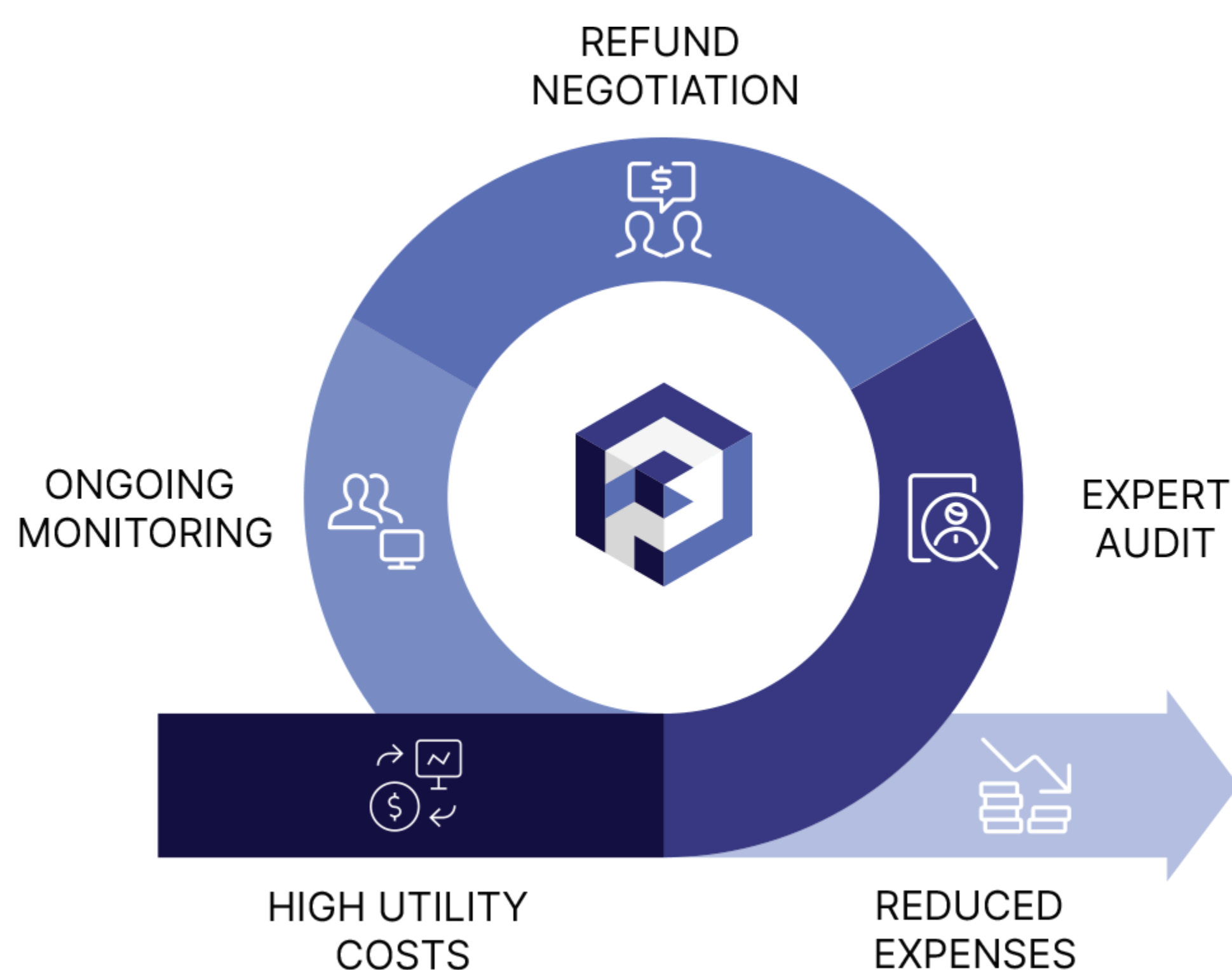
THE CLIENT

A large manufacturing company contacted P3 Cost Analysts to assist in managing their waste telecom and utility expenses.

THE CHALLENGE

The client is a large manufacturer with significant utility expenses totaling over \$5,000,000 per year.

Given the complex nature of these expense categories, the client recognized the need to have them reviewed by third-party experts. The cost of having an in-house expert in every expense category on staff was not realistic.



P3 COST ANALYST APPROACH

Our approach is the same with every client and directly correlated with the goals of our clients. To provide them a risk-free audit of their merchant payment expenses by an expert team of analysts, to ensure that their money is being spent as efficiently as possible. This allows them focus on what they're good at, their business.

For this client, our team of analysts reviewed their utility expenses. We ran a deep analysis of their tariffs and usage and analyzed their invoices for errors and overcharges. Their water and natural gas charges were deemed accurate and cost effective after our initial analysis. We did identify significant errors and overcharges on their electric expenses, however. These included stuck meters, incorrect fees, and misapplied taxes.

CLIENT BENEFIT

After identifying errors, we were able to generate a \$220,000 refund check for this client.

In addition to the refunds generated, we also generated over \$360,000 in additional savings over the term of the engagement.

Furthermore, our team monitored these expenses each month to ensure these invoices remained accurate and cost efficient, fixing billing errors that occurred throughout the duration of the engagement.

\$580,000

Total Utility Savings