

CASE STUDY

Multi-Location Restaurant Group

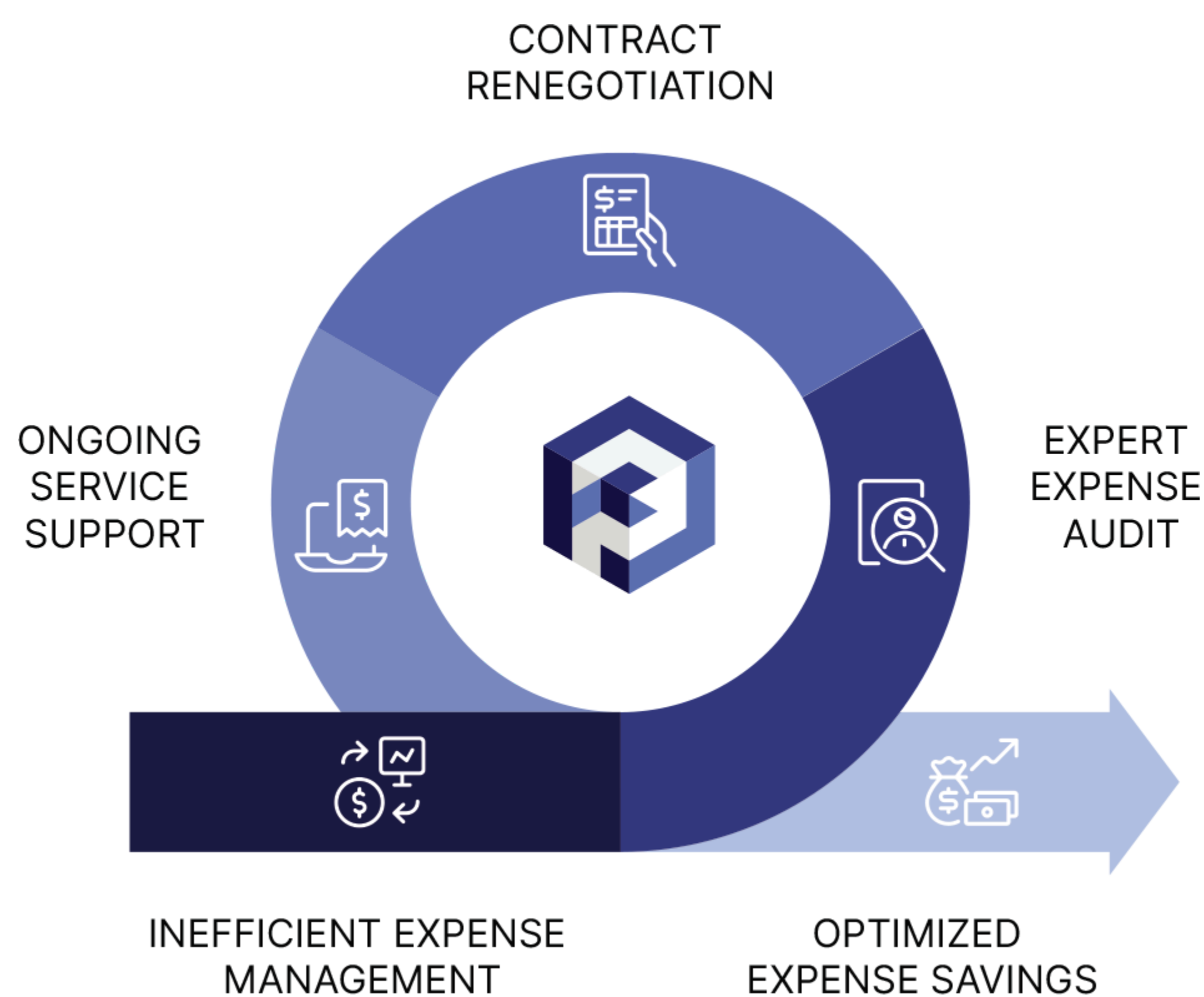


THE CLIENT

A large multi-store (75+) restaurant franchisee ownership group with locations spread across 5 states contacted P3 Cost Analysts to manage waste, telecom and utility costs.

THE CHALLENGE

The company was struggling to manage operating and growing a successful business while efficiently verifying every vendor invoice for accuracy and billing consistency. The cost of having an on-staff expert in every expense category was not a realistic solution.



P3 COST ANALYST APPROACH

Our approach is the same with every client and directly in line with the goals of our clients. To provide them a risk-free audit of their expenses by an expert team of analysts, to ensure that their money was spent accurately and efficiently. This allows them focus on what they're good at, their business.

For this client, our team of analysts reviewed the waste and telecom invoices and contracts for each location. We renegotiated agreements, right-sized containers based on a statistical analysis and introduced a number of new programs to not only make them greener but also put more money back to their bottom-line.

For waste audits, we also provide our clients with ongoing service support. Service support includes access to our 800 number where your on-site staff can reach our operations team to help with any of a myriad vendor issues they encounter. We pride ourselves on a relational versus transactional approach. This particular client has been with us for over ten years.

CLIENT BENEFIT

Over the last ten years we have helped this client save over \$1.7 million on their waste and recycling expenses. We've assisted in resolving hundreds of vendor issues allowing their staff to focus on their business and their customers.

\$1,700,000+

Waste & Recycling Savings