

# CASE STUDY

## Regional Automotive Dealership

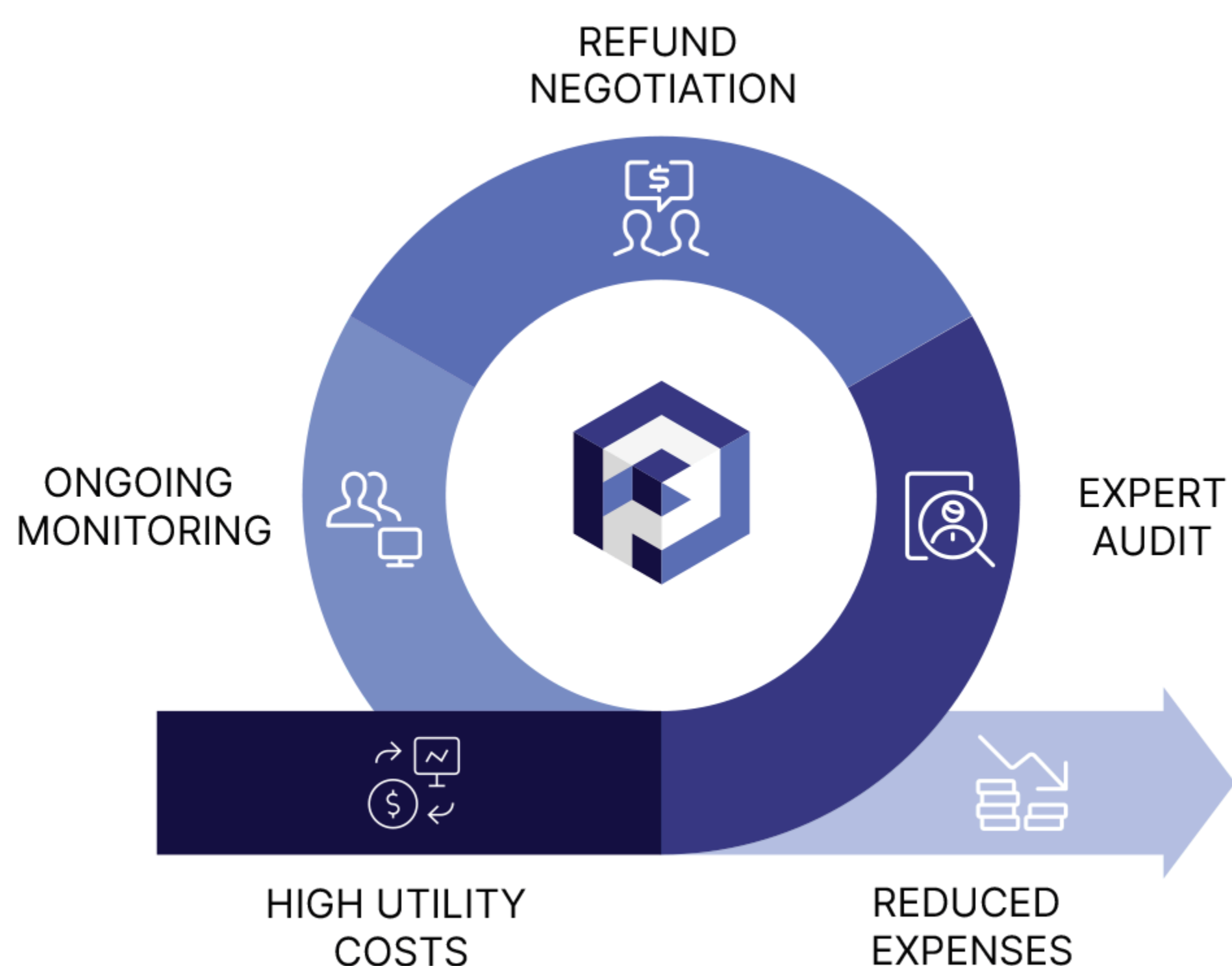
### THE CLIENT

A regional automotive dealership contacted P3 Cost Analysts to assist in managing their waste, telecom, and utility expenses.

### THE CHALLENGE

The dealership covers nine locations with significant utility, telecom, waste/recycling expenses. They recognize the need for third-party category experts to verify these expenses, generate refunds, and reduce overcharges.

The client also sought to improve cash flow and reinvest any savings back into their day-to-day operations.



### P3 COST ANALYST APPROACH

Our approach is the same with every client and is directly in line with the goals of our clients. We provide them with a risk-free audit of their expenses by an expert team of analysts in order to ensure that their money was spent accurately and efficiently. This allows them to focus on what they're good at—their business.

Our team of expert analysts reviewed this client's waste, telecom, and utility expenses. While we don't always find savings in every category for each client, in this case, we did.

### CLIENT BENEFIT

We discovered a hidden fee error on the telecom invoices that had resulted in almost \$300/month in overcharges. The telecom company initially offered a three-month credit. Our expert team of analysts knew this particular tax error should be refunded back to the point of error. We discovered the erroneous charge went back 7+ years. After months of behind-the-scenes work with the vendor, we were able to secure a \$25,000 refund.

Over the last 7+ years of working with this client, we have generated savings of over \$200,000 on their waste, telecom, and utility expenses. This includes over \$30,000 in cash refunds due to utility and telecom billing errors.

# \$200,000

Waste, Telecom and Utility Savings